



Wood Residence AV Updates

A PROPOSAL FOR

McNeil Builders

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PREPARED BY DOUG DUSHAN



Simplifi

About Us

Who we are:

We are a locally owned group of industry experts, who are passionate about creating the perfect home technology lifestyle for our clients needs.

How we do it:

We start by listening to our clients expectations. We educate our clients on important industry trends. We work seamlessly with the build team, prioritizing communication and support. We employ techniques to enhance the aesthetic integration of technology in the home. And most importantly, we stand behind our work!

Services we offer:

Smart Home Control, Audio/Video Systems Lighting Control, Lighting Fixtures & Design, Motorized Window Treatments, Acoustic Solutions, WiFi/ Networks, Surveillance, Private Cinema, Outdoor Entertainment, Power Management & Conditioning

Areas & Items

Data/Wifi

We will wire for and install (4) indoor and (1) outdoor wifi extender for good coverage throughout. We will install a router to work with your modem. We will install a large PoE data switch for power and added network connections.

Items	Sell Price	Qty	Total
 Ubiquiti UDM-Pro 10G Cloud Gateway Router and 3.5 Gbps IPS routing.	\$679.00	x1	\$679.00
 Ubiquiti USW-PRO-MAX-24-POE Max-24-PoE Data Switch	\$1,452.00	x1	\$1,452.00
 Ubiquiti U7-Pro Ceiling-mounted WiFi 7 AP and 6 GHz support	\$359.00	x4	\$1,436.00
 Ubiquiti U7-Outdoor UniFi Wi-Fi 7 Outdoor Weatherproof Access Point	\$378.00	x1	\$378.00
 Ubiquiti UACCDAC SFP100.5 SFP 10 Gbps Direct Attach Cable	\$39.00	x1	\$39.00
 Vanco SCAT6-1BU Super Slim Category 6 (UTP) 550 MHz Network Patch Cable - Snagless Strain Relief Ends	\$4.00	x15	\$60.00
 ICE Cat-6 Gray Network cable <i>2 Runs</i>	\$0.30 x1200		\$360.00

Items		Sell Price	Qty	Total
	Labor	\$850.00	x1	\$850.00
	Prewire / Prep for this area.			
	Labor	\$1,260.00	x1	\$1,260.00
	Labor for Installation and Setup			
				Data/Wifi Total : \$6,514.00

Camera System

We will retro wire for and install an easy to use camera system with useful analytic features. A doorbell camera will be placed at the front stoop, we will replace cameras on the Garage, Front Soffit, Backyard Bar and Deck. All cameras will be backed up and recorded on a network video recorder.

Items	Sell Price	Qty	Total
 Ubiquiti UNVR UniFi Protect 4 bay Network Video Recorder	\$549.00	x1	\$549.00
 Ubiquiti HDD-8TB 8 TB SATA Hard Disk Drive	\$349.00	x2	\$698.00
 Ubiquiti UVC-G4 Doorbell Pro Professional-Grade Video Doorbell Camera	\$442.00	x1	\$442.00
 Ubiquiti UVC-AI-Turret-B AI Turret Camera in Black	\$599.00	x4	\$2,396.00
 Ubiquiti UP-Chime Smart Chime	\$86.00	x3	\$258.00
 ICE Cat-6 Blue Audio / Video Wire <i>Difficult Retro wire runs</i>	\$0.30	x980	\$294.00
 Labor Prewire / Prep for this area.	\$1,450.00	x1	\$1,450.00
 Labor Labor for all equipment installation and setup	\$1,080.00	x1	\$1,080.00

House Audio

We will replace existing speakers in the Dining Room, Office, Great Room and Deck. We will wire for and install speakers in the Kitchen. We will also provide amplification for existing speakers in the Primary Bath, Lower Patio, Bar, Fitness and Firepit. Streaming music will be easily sent to the speakers directly from the streaming app of your choice with no third party interface.

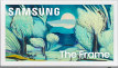
Items	Sell Price	Qty	Total
 Origin Acoustics D67 6" Mid-Grade speakers with silk dome tweeter (Each) <i>Office, Dining, Great Room and Kitchen.</i>	\$349.00	x8	\$2,792.00
 Sonance MARINER MX66 WHITE MARINER MX66 Weather Proof Speakers, White, (Pair) <i>Deck</i>	\$749.00	x2	\$1,498.00
 Crestron DM-NAX-8ZSA 8 Zone Streaming Amplifier	\$5,877.00	x1	\$5,877.00
 Crestron DM-NAX-4ZSA-50 4 Zone Streaming Amplifier	\$2,877.00	x1	\$2,877.00
 Audioquest EVERG02R 2.0M EVERGREEN RCA-RCA	\$67.00	x10	\$670.00
 ICE 16/4 FX 16ga 4 Conductor Speaker wire	\$0.80 x1890		\$1,512.00
 ICE 16/2 FX 16ga 2 Conductor Speaker Wire	\$0.50 x600		\$300.00
 Origin Acoustics BR68 Prewire construction bracket for each speaker	\$85.00	x2	\$170.00

Items		Sell Price	Qty	Total
	Labor Prewire / Prep for this area.	\$1,080.00	x1	\$1,080.00
	Labor Labor for Installation and Setup	\$1,710.00	x1	\$1,710.00

House Audio Total : \$18,486.00

Family Room

We will retro wire for and install a new 55" Art Frame TV, We will install a TV back box, bracket and Ceiling Speakers for music and TV sound. Control will be from the Universal Remote Control.

Items	Sell Price	Qty	Total
 Samsung QN55LS03FAFXZA 55" The Frame QLED Smart TV	\$1,199.00	x1	\$1,199.00
 On-Q by Legrand ENP1705-NA-V1 In wall TV back box for slim mounting.	\$99.00	x2	\$198.00
 Origin Acoustics D85 8" 3 Way Pivoting In ceiling speakers (Each)	\$449.00	x2	\$898.00
 Crestron HR-310 Basic RF remote	\$399.00	x1	\$399.00
 Roku 4850R Roku Ultra 4K Streaming Device.	\$149.00	x1	\$149.00
 AVPro Edge AC-AEX-KIT Digital/Analog Audio CAT Extender	\$279.00	x1	\$279.00
 Wattbox WB-250-IPW-2 IP controlled outlets for remote reboot of Televisions, Streaming Players, Etc	\$286.00	x1	\$286.00
 AVPro Edge AC-BT02-AUHD 2 Meter 4K HDMI Cable - 18Gbps Ultra High Speed	\$44.00	x2	\$88.00

Items		Sell Price	Qty	Total
	Audioquest OPTPEA01.5 1.5m Optical Pearl Series 3.5mm to Full Toslink Cable	\$38.00	x2	\$76.00
	ICE Cat-6 Gray Network cable <i>2 Runs</i>	\$0.30	x390	\$117.00
	ICE Cat-6 Blue Audio / Video Wire <i>2 runs to TV Cabinet from Rack</i>	\$0.30	x180	\$54.00
	ICE Cat-6 Green Category 6 wire	\$0.30	x180	\$54.00
	ICE 16/4 FX 16ga 4 Conductor Speaker wire	\$0.80	x180	\$144.00
	ICE 16/2 FX 16ga 2 Conductor Speaker Wire	\$0.50	x80	\$40.00
	Labor Prewire / Prep for this area.	\$875.00	x1	\$875.00
	Labor Labor for all equipment installation and setup	\$1,260.00	x1	\$1,260.00
Family Room Total : \$6,116.00				

Lower Media Area

We will retro wire and install a 55" TV and articulating bracket above the brick fireplace. The audio for this area will be provided but the Crestron House Audio amplifiers, bookshelf speakers in the cabinet. The source will be streaming and control will be from a universal remote control.

Items	Sell Price	Qty	Total
 Samsung QN55Q8FAAFXZA 55" QLED 4K Q8F Series TV	\$599.99	x1	\$599.99
 MW Products MW70C44D (MountWerks or MountWorks) 32"-60" Full Articulation TV Wall Mount	\$189.00	x1	\$189.00
 DALI OBERON 3 BLK Oberon Series Stand-Mount Speaker - Black	\$950.00	x1	\$950.00
 Crestron HR-310 Basic RF remote	\$399.00	x1	\$399.00
 Roku 4850R Roku Ultra 4K Streaming Device.	\$149.00	x1	\$149.00
 AVPro Edge AC-AEX-KIT Digital/Analog Audio CAT Extender	\$279.00	x1	\$279.00
 Wattbox WB-250-IPW-2 IP controlled outlets for remote reboot of Televisions, Streaming Players, Etc	\$286.00	x1	\$286.00
 AVPro Edge AC-BT02-AUHD 2 Meter 4K HDMI Cable - 18Gbps Ultra High Speed	\$44.00	x2	\$88.00

Items	Sell Price	Qty	Total
 Audioquest OPTPEA01.5 1.5m Optical Pearl Series 3.5mm to Full Toslink Cable	\$38.00	x2	\$76.00
 ICE 16/4 FX 16ga 4 Conductor Speaker wire	\$0.80	x180	\$144.00
 ICE 16/2 FX 16ga 2 Conductor Speaker Wire	\$0.50	x90	\$45.00
 ICE Cat-6 Gray Network cable <i>2 Runs</i>	\$0.30	x390	\$117.00
 ICE Cat-6 Blue Audio / Video Wire	\$0.30	x180	\$54.00
 ICE Cat-6 Green Category 6 wire	\$0.30	x180	\$54.00
 Labor Prewire / Prep for this area.	\$1,180.00	x1	\$1,180.00
 Labor Labor for Installation and Setup	\$1,260.00	x1	\$1,260.00
Lower Media Area Total : \$5,869.99			

Primary Bedroom

We will wire for and install a 55" Art Frame Television, backbox and articulating bracket. The video will be Streaming. Control will be from the Streaming Player & remote and Samsung TV remote.

Items	Sell Price	Qty	Total
 Samsung QN55LS03FAFXZA 55" The Frame QLED Smart TV	\$1,199.00	x1	\$1,199.00
 On-Q by Legrand ENP1705-NA-V1 In wall TV back box for slim mounting.	\$99.00	x2	\$198.00
 Roku 4850R Roku Ultra 4K Streaming Device.	\$149.00	x1	\$149.00
 Wattbox WB-250-IPW-2 IP controlled outlets for remote reboot of Televisions, Streaming Players, Etc	\$286.00	x1	\$286.00
 AVPro Edge AC-BT02-AUHD 2 Meter 4K HDMI Cable - 18Gbps Ultra High Speed	\$44.00	x1	\$44.00
 ICE Cat-6 Gray Network cable <i>2 Runs</i>	\$0.30	x390	\$117.00
 ICE Cat-6 Blue Audio / Video Wire	\$0.30	x180	\$54.00
 ICE Cat-6 Green Category 6 wire	\$0.30	x180	\$54.00

Items		Sell Price	Qty	Total
	Labor Prewire / Prep for this area.	\$720.00	x1	\$720.00
	Labor Labor for Installation and Setup	\$540.00	x1	\$540.00

Primary Bedroom Total : \$3,361.00

Primary Bathroom

We will wire for and reinstall an existing 32" TV and bracket. We will add a backbox and Streaming Player .

Items	Sell Price	Qty	Total
 Customer Supplied Customer Supplied Item/s	\$0.00	x4	\$0.00
 On-Q by Legrand ENP1705-NA-V1 In wall TV back box for slim mounting.	\$99.00	x1	\$99.00
 Roku 4850R Roku Ultra 4K Streaming Device.	\$149.00	x1	\$149.00
 Wattbox WB-250-IPW-2 IP controlled outlets for remote reboot of Televisions, Streaming Players, Etc	\$286.00	x1	\$286.00
 AVPro Edge AC-BT02-AUHD 2 Meter 4K HDMI Cable - 18Gbps Ultra High Speed	\$44.00	x1	\$44.00
 ICE Cat-6 Gray Network cable	\$0.30	x180	\$54.00
 ICE Cat-6 Blue Audio / Video Wire	\$0.30	x180	\$54.00
 ICE Cat-6 Green Category 6 wire	\$0.30	x180	\$54.00

Items		Sell Price	Qty	Total
	Labor	\$466.00	x1	\$466.00
	Prewire / Prep for this area.			
	Labor	\$450.00	x1	\$450.00
	Labor for Installation and Setup			

Primary Bathroom Total : \$1,656.00

Main Equipment Area

We will install the audio system, wireless network and camera hardware in a small equipment rack, location in the mechanical room. We will also clean up the existing coax wiring. A robust surge protection and uninterruptible power supply device will be installed to protect the hardware from power fluctuations.

Items	Sell Price	Qty	Total
 Wavenet CBTF-WM12U-SW 12U On Wall Cabinet with Fan	\$599.00	x1	\$599.00
 Crestron MC4-R Mini Automation Controller, For Lighting, AV and much more.	\$1,159.00	x1	\$1,159.00
 Crestron CEN-GW1 Universal Wireless Gateway	\$589.00	x1	\$589.00
 Wattbox WB-800-IPVM-12 12 Outlet Rack Mount IP Controllable Power Conditioner	\$889.00	x1	\$889.00
 Xtreme Power J60c-600 Conversion 600VA/360W Rack Mount Lithium-Ion UPS	\$1,139.00	x1	\$1,139.00
 Strong SR-SHELF-FIXED-2U Strong Fixed Rack Shelf - Standard Depth - 2U	\$79.00	x3	\$237.00
 Episode IRF-1 IR flasher control units for all equipment	\$16.00	x8	\$128.00
 Labor Labor for all equipment installation and setup	\$1,490.00	x1	\$1,490.00

Main Equipment Area Total : \$6,230.00

Financial Summary

Parts (Taxable)	\$39,728.99
Total Parts	\$39,728.99
Labor (Tax Exempt)	\$15,671.00
Total Labor	\$15,671.00
Subtotal	\$55,399.99
Sales Tax	\$3,923.24
Parts: 9.875% Labor: Exempt	
Proposal Total	\$59,323.23

Payment Schedule

Prewire Deposit Due upon acceptance of this proposal.

Equipment deposit due at time of ordering.

Balance due upon satisfactory completion of the project.

Project Terms

This project will be handled in 3 phases.

1. Order equipment.
2. Final installation of all Electronics & Equipment items.
3. Give instruction on operation of all systems.