



Wood Residence AV Updates Rev 1-26-26

A PROPOSAL FOR

McNeil Builders

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PREPARED BY DOUG DUSHAN



Simplifi

About Us

Who we are:

We are a locally owned group of industry experts, who are passionate about creating the perfect home technology lifestyle for our clients needs.

How we do it:

We start by listening to our clients expectations. We educate our clients on important industry trends. We work seamlessly with the build team, prioritizing communication and support. We employ techniques to enhance the aesthetic integration of technology in the home. And most importantly, we stand behind our work!

Services we offer:

Smart Home Control, Audio/Video Systems Lighting Control, Lighting Fixtures & Design, Motorized Window Treatments, Acoustic Solutions, WiFi/ Networks, Surveillance, Private Cinema, Outdoor Entertainment, Power Management & Conditioning

Areas & Items

Data/Wifi

We will wire for and install (4) indoor and (1) outdoor wifi extender for good coverage throughout. We will install a router to work with your modem. We will install a large PoE data switch for power and added network connections.

Items	Sell Price	Qty	Total
 Ubiquiti UDM-Pro 10G Cloud Gateway Router and 3.5 Gbps IPS routing.	\$679.00	x1	\$679.00
 Ubiquiti USW-PRO-MAX-24-POE Max-24-PoE Data Switch	\$1,452.00	x1	\$1,452.00
 Ubiquiti U7-Pro Ceiling-mounted WiFi 7 AP and 6 GHz support	\$359.00	x4	\$1,436.00
 Ubiquiti U7-Outdoor UniFi Wi-Fi 7 Outdoor Weatherproof Access Point	\$378.00	x1	\$378.00
 Ubiquiti UACCDAC SFP100.5 SFP 10 Gbps Direct Attach Cable	\$39.00	x1	\$39.00
 Vanco SCAT6-1BU Super Slim Category 6 (UTP) 550 MHz Network Patch Cable - Snagless Strain Relief Ends	\$4.00	x15	\$60.00
 ICE Cat-6 Gray Network cable <i>2 Runs</i>	\$0.30 x1200		\$360.00

Items		Sell Price	Qty	Total
	Labor Prewire / Prep for this area.	\$850.00	x1	\$850.00
	Labor Labor for Installation and Setup	\$1,260.00	x1	\$1,260.00
				Data/Wifi Total : \$6,514.00

House Audio

We will replace existing speakers in the Dining Room, Office and Great Room using existing Sonos amplifiers. We will wire for and install speakers in the Kitchen. We will also use existing Sonos amps for existing speakers in the Primary Bath, Lower Patio, Bar, Fitness and Firepit. Outside Bar and Outside Sitting will be combined as a single Sonos zone, freeing up a Sonos amp for the Kitchen.

Items	Sell Price	Qty	Total
 Origin Acoustics D67 6" Mid-Grade speakers with silk dome tweeter (Each) <i>Office, Dining, Great Room and Kitchen.</i>	\$349.00	x8	\$2,792.00
 ICE 16/4 FX 16ga 4 Conductor Speaker wire	\$0.80	x1890	\$1,512.00
 ICE 16/2 FX 16ga 2 Conductor Speaker Wire	\$0.50	x600	\$300.00
 Origin Acoustics BR68 Prewire construction bracket for each speaker	\$85.00	x2	\$170.00
 Labor Prewire / Prep for this area.	\$1,080.00	x1	\$1,080.00
 Labor Labor for Installation and Setup	\$1,710.00	x1	\$1,710.00

House Audio Total : \$7,564.00

Family Room

We will retro wire for and install a new 55" Art Frame TV, We will install a TV back box, bracket and sound will be over the TV speakers. Control will be from the Roku remote.

Items	Sell Price	Qty	Total
 Future Automation WB21 Multi Purpose Wall TV back Box - 21	\$393.00	x1	\$393.00
 Apple Apple TV MN893LL/A Apple TV 4K Streaming Media Player	\$179.00	x1	\$179.00
 Wattbox WB-250-IPW-2 IP controlled outlets for remote reboot of Televisions, Streaming Players, Etc	\$286.00	x1	\$286.00
 AVPro Edge AC-BT02-AUHD 2 Meter 4K HDMI Cable - 18Gbps Ultra High Speed	\$44.00	x2	\$88.00
 Audioquest OPTPEA01.5 1.5m Optical Pearl Series 3.5mm to Full Toslink Cable	\$38.00	x2	\$76.00
 ICE Cat-6 Gray Network cable <i>2 Runs</i>	\$0.30	x390	\$117.00
 ICE Cat-6 Blue Audio / Video Wire <i>2 runs to TV Cabinet from Rack</i>	\$0.30	x180	\$54.00

Items	Sell Price	Qty	Total
 ICE Cat-6 Green Category 6 wire	\$0.30	x180	\$54.00
 ICE 16/4 FX 16ga 4 Conductor Speaker wire	\$0.80	x180	\$144.00
 ICE 16/2 FX 16ga 2 Conductor Speaker Wire	\$0.50	x80	\$40.00
 Labor Prewire / Prep for this area.	\$875.00	x1	\$875.00
 Labor Labor for all equipment installation and setup	\$1,260.00	x1	\$1,260.00
Family Room Total : \$3,566.00			

Lower Media Area

We will retro wire and install a 55" TV and articulating bracket above the brick fireplace. The audio for this area will be provided but the Crestron House Audio amplifiers, bookshelf speakers in the cabinet. The source will be streaming and control will be from a universal remote control.

Items	Sell Price	Qty	Total
 DALI OBERON 3 BLK Oberon Series Stand-Mount Speaker - Black	\$950.00	x1	\$950.00
 Crestron HR-310 Basic RF remote	\$399.00	x1	\$399.00
 Apple Apple TV MN893LL/A Apple TV 4K Streaming Media Player	\$179.00	x1	\$179.00
 AVPro Edge AC-AEX-KIT Digital/Analog Audio CAT Extender	\$279.00	x1	\$279.00
 Wattbox WB-250-IPW-2 IP controlled outlets for remote reboot of Televisions, Streaming Players, Etc	\$286.00	x1	\$286.00
 AVPro Edge AC-BT02-AUHD 2 Meter 4K HDMI Cable - 18Gbps Ultra High Speed	\$44.00	x2	\$88.00
 Audioquest OPTPEA01.5 1.5m Optical Pearl Series 3.5mm to Full Toslink Cable	\$38.00	x2	\$76.00
 ICE 16/4 FX 16ga 4 Conductor Speaker wire	\$0.80	x180	\$144.00

Items		Sell Price	Qty	Total
	ICE 16/2 FX 16ga 2 Conductor Speaker Wire	\$0.50	x90	\$45.00
	ICE Cat-6 Gray Network cable <i>2 Runs</i>	\$0.30	x390	\$117.00
	ICE Cat-6 Blue Audio / Video Wire	\$0.30	x180	\$54.00
	ICE Cat-6 Green Category 6 wire	\$0.30	x180	\$54.00
	Labor Prewire / Prep for this area.	\$1,180.00	x1	\$1,180.00
	Labor Labor for Installation and Setup	\$1,260.00	x1	\$1,260.00

Lower Media Area Total : \$5,111.00

Primary Bedroom

We will wire for and install a 55" Art Frame Television, backbox and articulating bracket. The video will be Streaming. Control will be from the Streaming Player & remote and Samsung TV remote.

Items	Sell Price	Qty	Total
 Future Automation WB21 Multi Purpose Wall TV back Box - 21	\$393.00	x1	\$393.00
 Apple Apple TV MN893LL/A Apple TV 4K Streaming Media Player	\$179.00	x1	\$179.00
 Wattbox WB-250-IPW-2 IP controlled outlets for remote reboot of Televisions, Streaming Players, Etc	\$286.00	x1	\$286.00
 AVPro Edge AC-BT02-AUHD 2 Meter 4K HDMI Cable - 18Gbps Ultra High Speed	\$44.00	x1	\$44.00
 ICE Cat-6 Gray Network cable <i>2 Runs</i>	\$0.30	x390	\$117.00
 ICE Cat-6 Blue Audio / Video Wire	\$0.30	x180	\$54.00
 ICE Cat-6 Green Category 6 wire	\$0.30	x180	\$54.00

Items		Sell Price	Qty	Total
	Labor	\$720.00	x1	\$720.00
	Prewire / Prep for this area.			
	Labor	\$540.00	x1	\$540.00
	Labor for Installation and Setup			

Primary Bedroom Total : \$2,387.00

Primary Bathroom

We will wire for and reinstall an existing 32" TV and add a backbox and bracket. We will add a Streaming Player .

Items	Sell Price	Qty	Total
 On-Q by Legrand ENP1705-NA-V1 In wall TV back box for slim mounting.	\$99.00	x1	\$99.00
 Apple Apple TV MN893LL/A Apple TV 4K Streaming Media Player	\$179.00	x1	\$179.00
 Wattbox WB-250-IPW-2 IP controlled outlets for remote reboot of Televisions, Streaming Players, Etc	\$286.00	x1	\$286.00
 AVPro Edge AC-BT02-AUHD 2 Meter 4K HDMI Cable - 18Gbps Ultra High Speed	\$44.00	x1	\$44.00
 ICE Cat-6 Gray Network cable	\$0.30	x180	\$54.00
 ICE Cat-6 Blue Audio / Video Wire	\$0.30	x180	\$54.00
 ICE Cat-6 Green Category 6 wire	\$0.30	x180	\$54.00
 Labor Prewire / Prep for this area.	\$466.00	x1	\$466.00

Items		Sell Price	Qty	Total
	Labor	\$450.00	x1	\$450.00
	Labor for Installation and Setup			

Primary Bathroom Total : \$1,686.00

Bedroom 2

We will install a backbox and an existing TV on a low profile wall mount bracket. Source will be Apple TV and control will be from Apple TV remote.

Items	Sell Price	Qty	Total
 On-Q by Legrand ENP1705-NA-V1 In wall TV back box for slim mounting.	\$99.00	x1	\$99.00
 Sanus CILL1-B1 37"-95" Low Profile Fixed TV Mount	\$159.99	x1	\$159.99
 Apple Apple TV MN893LL/A Apple TV 4K Streaming Media Player	\$179.00	x1	\$179.00
 Labor Labor for Installation and Setup	\$450.00	x1	\$450.00

Bedroom 2 Total : \$887.99

Sauna Area

We will wire for and install a backbox for a Television TBD. Source will be Apple TV and control will be from Apple TV remote.

Items	Sell Price	Qty	Total
 On-Q by Legrand ENP1705-NA-V1 In wall TV back box for slim mounting.	\$99.00	x1	\$99.00
 Apple Apple TV MN893LL/A Apple TV 4K Streaming Media Player	\$179.00	x1	\$179.00
 Wattbox WB-250-IPW-2 IP controlled outlets for remote reboot of Televisions, Streaming Players, Etc	\$286.00	x1	\$286.00
 ICE Cat-6 Gray Network cable	\$0.30	x180	\$54.00
 ICE Cat-6 Blue Audio / Video Wire	\$0.30	x180	\$54.00
 ICE Cat-6 Green Category 6 wire	\$0.30	x180	\$54.00
 Labor Prewire / Prep for this area.	\$466.00	x1	\$466.00
 Labor Labor for Installation and Setup	\$450.00	x1	\$450.00
Sauna Area Total : \$1,642.00			

Main Equipment Area

We will install the audio system, wireless network and camera hardware in a small equipment rack, location in the mechanical room. We will also clean up the existing coax wiring. A robust surge protection and uninterruptible power supply device will be installed to protect the hardware from power fluctuations.

Items		Sell Price	Qty	Total
	MW Products MWP-R27 (MountWerks or MountWorks) 27U Configured Audio-Visual Rack Enclosure	\$899.00	x1	\$899.00
	Crestron MC4-R Mini Automation Controller, For Lighting, AV and much more.	\$1,159.00	x1	\$1,159.00
	Crestron CEN-GW1 Universal Wireless Gateway	\$589.00	x1	\$589.00
	Wattbox WB-800-IPVM-12 12 Outlet Rack Mount IP Controllable Power Conditioner	\$889.00	x1	\$889.00
	Xtreme Power J60c-600 Conversion 600VA/360W Rack Mount Lithium-Ion UPS	\$1,139.00	x1	\$1,139.00
	Strong SR-SHELF-FIXED-2U Strong Fixed Rack Shelf - Standard Depth - 2U	\$79.00	x3	\$237.00
	Episode IRF-1 IR flasher control units for all equipment	\$16.00	x8	\$128.00
	Labor Labor for all equipment installation and setup	\$1,690.00	x1	\$1,690.00

Main Equipment Area Total : \$6,730.00

Financial Summary

Parts (Taxable)	\$21,380.99
Total Parts	\$21,380.99
Labor (Tax Exempt)	\$14,707.00
Total Labor	\$14,707.00
Subtotal	\$36,087.99
Sales Tax	\$2,111.37
Parts: 9.875% Labor: Exempt	
Proposal Total	\$38,199.36

Payment Schedule

Prewire Deposit Due upon acceptance of this proposal.

Equipment deposit due at time of ordering.

Balance due upon satisfactory completion of the project.

Project Terms

This project will be handled in 3 phases.

1. Order equipment.
2. Final installation of all Electronics & Equipment items.
3. Give instruction on operation of all systems.