



Crockett Residence AV 8-3-26

A PROPOSAL FOR

McNeil Builders

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PREPARED BY DOUG DUSHAN



About Us

Who we are:

We are a locally owned group of industry experts, who are passionate about creating the perfect home technology lifestyle for our clients needs.

How we do it:

We start by listening to our clients expectations. We educate our clients on important industry trends. We work seamlessly with the build team, prioritizing communication and support. We employ techniques to enhance the aesthetic integration of technology in the home. And most importantly, we stand behind our work!

Services we offer:

Smart Home Control, Audio/Video Systems Lighting Control, Lighting Fixtures & Design, Motorized Window Treatments, Acoustic Solutions, WiFi/Networks, Surveillance, Private Cinema, Outdoor Entertainment, Power Management & Conditioning

Areas & Items

House Audio

House Audio System for streaming music would provide audio to a pair of ceiling speakers in the Great Room (2 pairs), Dining, Covered Patio (2 pairs), Kitchen (2 pairs), Study, Master bed, Master bath, Loft, Ping Pong Area, bar, Fitness & Game Room. The Great Room, Kitchen and Dining Room will have smaller, more visually discreet speakers, while the other rooms will have standard speakers. Streaming music will be though an App in the control system.

Deduct roughly \$18,000 of lower level is not completed at this time. (\$6000 House Audio & \$12,000 for Family Room Surround System)

ITEMS	SELL PRICE	QTY	TOTAL
 Origin Acoustics MOS36K 4" Small Opening 3 way speaker system (Each)	\$1,039.00	x8	\$8,312.00
 Origin Acoustics D65 6" Fully Pivoting 2-Way In-Ceiling Loudspeaker (Each) <i>Covered patio (2 pairs), Study, Master Bed, Master Bath, Ping Pong, Bar, Fitness & Game Room</i>	\$287.00	x18	\$5,166.00
 Crestron DM-NAX-8ZSA 8 Zone Streaming Amplifier	\$5,899.00	x1	\$5,899.00
 Crestron DM-NAX-4ZSA-50 4 Zone Streaming Amplifier	\$2,677.00	x1	\$2,677.00
 Audioquest EVERG02R 2.0M EVERGREEN RCA-RCA	\$67.00	x8	\$536.00
 ICE 16/4 FX 16ga 4 Conductor Speaker wire	\$0.80	x2400	\$1,920.00

House Audio Continued

ITEMS		SELL PRICE	QTY	TOTAL
	ICE 16/2 FX 16ga 2 Conductor Speaker Wire	\$0.50	x880	\$440.00
	Origin Acoustics BR68 Prewire construction bracket for each speaker	\$85.00	x2	\$170.00
	Prewire / Prep for this area.	\$2,160.00	x1	\$2,160.00
	Labor for Installation and Setup	\$1,620.00	x1	\$1,620.00

Area Total \$28,900.00

Pool Area Audio

We will wire for and install 4 Coastal Source Ellipse speakers and a buried subwoofer around the Pool Area.

ITEMS	SELL PRICE	QTY	TOTAL
 Coastal Source AUDIOKIT3 Audio Package 3 - CRS300/4, CT110 Contours & 10.0 Ellipse Bollard Sub <i>Amp will reside in the Pool House Rack</i>	\$6,266.00	x1	\$6,266.00
 ICE Cable 14-4FX/Box/Black 14ga Direct Burial speaker wire	\$625.00	x1	\$625.00
 Prewire / Prep for this area.	\$610.00	x1	\$610.00
 Labor for Installation and Setup	\$1,540.00	x1	\$1,540.00

Area Total \$9,041.00

Family Room Surround Sound

We will install a great pair of in wall speakers on either side of Family Room TV, in-wall subwoofer and surround speakers. The source will be an Apple TV and control will be from a handheld universal remote or app.

This is intended to be the main surround sound entertainment area for the home. It can vary wildly budget and performance and should be discussed in more detail with the client.

ITEMS	SELL PRICE	QTY	TOTAL
 Wisdom Audio Insight P2i Compact point source planar magnetic hybrid speaker comes standard with White Grille	\$1,577.00	x2	\$3,154.00
 Origin Acoustics D67 6" Mid-Grade speakers with silk dome tweeter (Each)	\$350.00	x2	\$700.00
 Crestron HR-310-B Basic System remote	\$399.00	x1	\$399.00
 NAD T758V3i Basic AV Surround Receiver	\$1,999.00	x1	\$1,999.00
 Paradigm X-500 500 Watt, single-channel Mono Sub amplifier	\$989.00	x1	\$989.00
 Paradigm SFC12-SW 12" In Wall Subwoofer, vibration canceling system.	\$1,445.00	x1	\$1,445.00
 Paradigm SFC12-SYS (Backbox) Subwoofer Backbox Enclosure	\$677.00	x1	\$677.00

Family Room Surround Sound Continued

ITEMS	SELL PRICE	QTY	TOTAL
 Apple Apple TV MN893LL/A Apple TV 4K Streaming Media Player	\$289.00	x1	\$289.00
 Bullet Train AC-BT04-AUHD Bullet Train 18 Gbps High Speed HDMI Cable 4M 13.1ft	\$59.00	x1	\$59.00
 AVPro Edge AC-BT02-AUHD 2 Meter 4K HDMI Cable - 18Gbps Ultra High Speed	\$44.00	x3	\$132.00
 ICE 16/4 FX 16ga 4 Conductor Speaker wire	\$0.80	x350	\$280.00
 ICE 16/2 FX 16ga 2 Conductor Speaker Wire	\$0.50	x160	\$80.00
 Prewire / Prep for this area.	\$720.00	x1	\$720.00
 Labor for all equipment installation and setup	\$1,440.00	x1	\$1,440.00

Area Total **\$12,363.00**

TV Prewire and Prep

We will wire for TVs in Family Room, Great Room, Loft, Office, Sitting Room, Bed 2, Bed 3 & Bed 4. This includes wire, backbox and jack/parts only. No TVs or other equipment planned at this time. Bed #2, 3 & 4 will not include blackboxes unless otherwise noted.

TV's can be selected upon review with the client.

ITEMS	SELL PRICE	QTY	TOTAL
 On-Q by Legrand ONQENP1705-NA-V1 17" Plastic Media In-Wall Enclosure	\$99.00	x5	\$495.00
 Wattbox WB-250-IPW-2 IP controlled outlets for remote reboot of Televisions, Streaming Players, Etc <i>We would place one of these behind any TV: Family Room, Great Room, Loft planned</i>	\$260.00	x3	\$780.00
 Wirepath WP-CAT6-RJ45-WH Data Jack	\$7.00	x16	\$112.00
 Wirepath DECOR-1-WH Wirepath Decorative Single Gang Wall Plate (White)	\$2.00	x8	\$16.00
 Wirepath WP-DEC-STRAP-2-WH Wirepath Decorative Strap 2-Port Decorative Strap - White.	\$6.00	x8	\$48.00
 ICE Cat-6 Gray Network cable	\$0.35	x1600	\$560.00
 ICE Cat-6 Blue Audio / Video Wire	\$0.35	x1600	\$560.00

TV Prewire and Prep Continued

ITEMS		SELL PRICE	QTY	TOTAL
	ICE Cat-6 Green Category 6 wire	\$0.35	x1600	\$560.00
	Prewire / Prep for this area.	\$1,980.00	x1	\$1,980.00
	Labor for Installation and Setup <i>Does not include TV installations</i>	\$720.00	x1	\$720.00

Area Total \$5,831.00

Data/Wifi

We will wire for and install (5) indoor and (1) outdoor wifi extender for good coverage throughout. We will install a router to work with your modem. We will install a large PoE data switch for power and added network connections. We will also run fiber to the demarc for external fiber service.

This system carries a 3 year extended warranty and unlimited remote support from Simplifi.

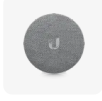
ITEMS	SELL PRICE	QTY	TOTAL
 Ubiquiti UDM-Pro 10G Cloud Gateway Router and 3.5 Gbps IPS routing.	\$679.00	x1	\$679.00
 Ubiquiti USW-PRO-MAX-24-POE Max-24-PoE Data Switch	\$1,452.00	x1	\$1,452.00
 Ubiquiti U7-Pro Ceiling-mounted WiFi 7 AP and 6 GHz support	\$359.00	x5	\$1,795.00
 Ubiquiti U7-Outdoor UniFi Wi-Fi 7 Outdoor Weatherproof Access Point	\$378.00	x1	\$378.00
 Ubiquiti UACCDACSF100.5 SFP 10 Gbps Direct Attach Cable	\$39.00	x1	\$39.00
 Vanco SCAT6-1BU Super Slim Category 6 (UTP) 550 MHz Network Patch Cable - Snagless Strain Relief Ends	\$4.00	x15	\$60.00
 ICE Cat-6 Gray Network cable	\$0.35	x1000	\$350.00

ITEMS	SELL PRICE	QTY	TOTAL
 Prewire / Prep for this area.	\$960.00	x1	\$960.00
 Labor for Installation and Setup	\$1,080.00	x1	\$1,080.00

Area Total \$6,793.00

Cameras

We will wire for and provide 1 Video Doorbell and 4 Turret Style AI cameras with 4K resolution. Camera system has an Easy to use App, Local video storage, No Cloud Fees. 4K with Ai detection of people, animals, Vehicle, and movement. Camera placement suggested at Frotn Doorbell/Entry, Garage, Front Corner, Covered patio and Pool views. Exact locations TBD.

ITEMS	SELL PRICE	QTY	TOTAL
 Ubiquiti UVC-G6-Entry Entry-Level Video Doorbell with Ai Detection	\$445.00	x1	\$445.00
 Ubiquiti UVC-AI-Turret-W AI Turret	\$690.00	x4	\$2,760.00
 Ubiquiti UACC-HDD-E-16TB 16TB Enterprise Hard Drive	\$449.00	x1	\$449.00
 Ubiquiti USW-Pro-Max-16-PoE (180W) 16-port switch with 2.5 GbE, PoE++	\$679.00	x1	\$679.00
 Ubiquiti UP-Chime Smart Chime	\$86.00	x3	\$258.00
 ICE Cat-6 Gray Network cable	\$0.35	x1000	\$350.00
 Prewire / Prep for this area.	\$720.00	x1	\$720.00

Cameras Continued

ITEMS	SELL PRICE	QTY	TOTAL
 Labor for Installation and Setup	\$1,260.00	x1	\$1,260.00

Area Total \$6,921.00

Main Equipment Location

We will install a wall mounted metal rack to hold all necessary equipment with IP power for remote support, a UPS and surge protection. This is the location and equipment for the Control system, Data main equipment, House Audio equipment, Etc.

ITEMS	SELL PRICE	QTY	TOTAL
 Xander WMC18U 18U Pivoting Wall Wount Cabinet with Fan	\$799.00	x1	\$799.00
 Wattbox WB-800-IPVM-12 12 Outlet Rack Mount IP Controllable Power Conditioner	\$877.00	x1	\$877.00
 Xtreme Power Conversion XPC.J60c-600 600VA Slim Rackmount Lithium-Ion UPS <i>Data & Surveillance Systems</i>	\$1,087.00	x1	\$1,087.00
 Crestron CP4-R 4-Series Control Processor for Crestron Home <i>Audio System, and Future Home Control</i>	\$1,880.00	x1	\$1,880.00
 ICE Cat-6 Gray Network cable	\$0.35	x220	\$77.00
 Episode IRF-1 IR flasher control units for all equipment	\$16.00	x14	\$224.00
 Prewire / Prep for this area. Includes Plywood and prep for the Rack	\$630.00	x1	\$630.00

Main Equipment Location Continued

ITEMS	SELL PRICE	QTY	TOTAL
 Labor for Installation and Setup	\$1,080.00	x1	\$1,080.00

Area Total \$6,654.00

Financial Summary

Parts (Taxable)	\$59,983.00
Total Parts	\$59,983.00
Labor (Tax Exempt)	\$16,520.00
Total Labor	\$16,520.00
Subtotal	\$76,503.00
Sales Tax	\$5,923.32
Parts: 9.875% Labor: Exempt	

Proposal Total	\$82,426.32
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Payment Schedule

- Prewire Deposit Due upon acceptance of this proposal.
- Equipment deposit due at time of ordering.
- Balance due upon satisfactory completion of the project.

Project Terms

This project will be handled in 3 phases.

1. Order equipment.
2. Final installation of all Electronics & Equipment items.
3. Give instruction on operation of all systems.