

Sellhorst
20210 Gate Dancer Street Suite #3
Elkhorn, Nebraska 68022
United States

Dan Reuting
dan@sellhorst.com
(402) 779-6773

Quote

SELLHORST

Audio & Video | Security | Automation

Crockett, Mary & Tim

1702 South 150th Avenue
Omaha, Nebraska 68144
United States

mmcrockett@cox.net
(402) 320-7367

Presented By

Sellhorst

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Q-1152

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Version

1

Locations

Infrastructure / Wiring

Wiring throughout the home as laid out on the print

Conduit to ISP demarcation, security, surveillance, WiFi, hardwired network, Lutron repeaters, audio, video & control

ITEM		QTY
	Infrastructure & Structured Wiring Wiring, conduit & finish plates as laid out on the blueprint	1
	Wiring Flexible 3/4" blue conduit, up to 50'	1
	Sellhorst Prewire security devices	1
	Wiring 18 Gauge, 4 conductor, stranded, shielded wire, up to 100' run	17
	Structured Cable Products (SCP) 2C/18 Solid fire alarm wire, 40'	10
	Wiring Cat6 surveillance camera prewire	4
	Wiring Category 6 data/network wire, up to 100'	4
	Wiring 16 Gauge, 4 conductor, stranded wire, up to 100'	8
	Wiring 16 Gauge, 4 conductor oxygen free copper speaker cable	8

	Wiring Cat6 Wi-Fi access points	13
	Wiring Category 6 data/network wire, up to 100'	13
	Wiring Hardwire Cat6 data location	2
	Wiring Category 6 data/network wire, up to 100'	2
	Wiring 1.25" Flexible orange conduit, up to 25'	1
	Wiring Cat6 control wire	6
	Wiring Category 6 data/network wire, up to 100'	6
	Wiring Cat6 data jack @ TV	6
	Wiring Category 6 data/network wire, up to 100'	6
	Sellhorst Prewire Cat6a for video distribution	6
	Wiring Category 6 augmented video distribution wire, up to 100'	6
	Sanus TV Media in-wall box 17"	5
	Sellhorst Terminate, label and test data wires	23

	Wiring Prewire pair of speakers	6
	Origin Acoustics New construction speaker bracket	10
	Sellhorst Prewire 14 gauge speaker location for surround sound, home theater or upgraded audio zone	1
	Wiring 14 Gauge, 2 conductor speaker wire, up to 100'	5
	Wiring RG59 Coaxial cable for line level audio, up to 100'	1
	Wiring Prewire three 14 gauge, 2 conductor speaker wire to outside location to be used for landscape speaker wiring.	1
	Wiring 14 Gauge, 2 conductor speaker wire, up to 100'	3
	Sellhorst Trim plates and connectors at finish phase; terminated wall plate, swoop or blank	7
	Sellhorst Project management, documentation, labeling & photographing of the wiring/installation	1
	Sellhorst Installation materials – RJ45 connectors, boxes, rings, fasteners.....	12

Network

Enterprise level network w/ advanced diagnostic and remote access
WiFi distribution throughout interior of home (prewired for pool area)
All TVs hardwired to network
Connectivity & power for surveillance system
Network for other household devices

ITEM		QTY
	Network Hub Enterprise Level Home Network: 2.5 Gb throughput, Wi-Fi 7 access points & managed PoE++ switching	1
	Ubiquiti Networks Indoor ceiling WiFi7 access point	5
	Ubiquiti Networks 10 Gbps Cloud gateway router, 5 Gbps IPS routing	1
	Ubiquiti Networks 24 Port Etherlighting switch capable (8) 2.5 GbE PoE++ ports (16) GbE ports including (8) PoE+ and (8) PoE++	1
	Ethereal Cat6 UTP snagless ethernet patch cable	6
	Sellhorst Installation materials - RJ45 connectors, boxes, rings, fasteners.....	7

Hardwired Security System

Hardwired security system as marked on print
One touchscreen controller: Garage Entry
All outside accessible pedestrian doors contacted
Glass break detection for all ground accessible glass
Smoke & carbon monoxide detection per print
8 Zone main panel w/ 8 zone expansion

ITEM		QTY
	Hardwired Security Package	1
	Honeywell Touchscreen controller	1
	GRI Door contact	5
	Honeywell Round flush mount glassbreak detector	6
	System Sensor Photoelectric smoke detector w/ thermal sensor & sounder, 2-wire	8
	System Sensor Carbon monoxide detector	3
	ELK Products Flush mount security siren	3
	Honeywell Vista 8 zone security control panel	1

	ELK Products Indoor siren driver/power	1
	Honeywell 8 Zone expander, hard-wired	1
	Honeywell Dual Path Advanced Modular Communicator for Verizon	1
	Honeywell 12V security panel battery	1
	Sellhorst Installation materials - RJ45 connectors, boxes, rings, fasteners.....	5

\$5,022.22

Hardwired Security System > Monitoring Discount

OPTIONAL

Not Added to Quote

\$400 Discount from security system if you will be monitoring with SELLHORST

ITEM	QTY
Additional options	
 Sellhorst	1
Security discount credit from original	(\$400.00)

(\$400.00)

Video Surveillance

Axis vandal resistant surveillance system
 Door station camera w/ doorbell
 Doorbell rings through electrician's chime and house speakers
 Three dome style cameras
 On-board memory per camera via SD card
 Cameras viewable through Axis and Savant apps
 Recording viewable through Axis app
 No recurring licensing or access fees

ITEM		QTY
	Axis Video Surveillance System	1
	Axis Communications Door station/camera, IP, 5MP, mullion/flush/wedge	1
	Axis Communications 2MP Dome camera, 2.8mm fixed lens, deep learning, video motion activated, WDR, Lightfinder	3
	Axis Communications Encrypted surveillance 256GB memory card	4

Family Room

Hang TV on 4D flush mount
 Handheld universal remote control and Savant app
 5.1 Surround sound system
 5 In-ceiling aimable front and rear channel speakers
 Powered subwoofer in base cabinet
 Receiver located in storage room equipment rack

ITEM		QTY
	Sellhorst Installation of TV w/ mount and necessary parts	1
	Sellhorst Network & internet devices connected to hardwired & WiFi network	1
	Sanus Advanced tilt 4D TV wall mount for 42" 90" TVs	1
	Sellhorst Installation materials - RJ45 connectors, boxes, rings, fasteners.....	2
	Savant Touchscreen remote w/ hard buttons (space gray)	1
	Origin Acoustics Director series - 6.5" 2-way in-ceiling speaker, 15 degree pivoting	5
	Origin Acoustics 12" Performance powered subwoofer, black grain finish	1
	Ethereal Analogue L/R RCA audio cable, 2M	1



Sony

1

9.2 Ch, 8K Home theater receiver



Ethereal

1

HDMI cable, 48Gbps - 3 meters

\$7,456.33

Bar

Hang TV on 4D flush mount

Two in-ceiling speakers to match Family Room speakers

ITEM		QTY
	Sellhorst Installation of TV w/ mount and necessary parts	1
	Sellhorst Network & internet devices connected to hardwired & WiFi network	1
	Sanus Advanced tilt 4D TV wall mount for 42" 90" TVs	1
	Sellhorst Installation materials - RJ45 connectors, boxes, rings, fasteners.....	2
	Origin Acoustics Director series - 6.5" 2-way in-ceiling speaker, 15 degree pivoting	2

\$1,433.25

Golf Sim

Coordinate with golf sim company for locations on data and conduit needs

ITEM		QTY
	Sellhorst Golf Simulator prewire: Coordinate with golf sim company. 2" flex conduit from projector to golf sim computer & 2 Cat. Subject to change, defendant on system.	1
		\$87.50

Covered Patio

Hang TV on 4D flush mount
Two in-ceiling speakers to match Family Room speakers

ITEM		QTY
	Sellhorst Installation of TV w/ mount and necessary parts	1
	Sellhorst Network & internet devices connected to hardwired & WiFi network	1
	Sanus Advanced tilt 4D TV wall mount for 42" 90" TVs	1
	Sellhorst Installation materials - RJ45 connectors, boxes, rings, fasteners.....	2



Origin Acoustics

2

Director series 8" 3-way in-ceiling speaker

\$1,823.75

Kitchen

Two invisible speakers
See alternates for level options

ITEM		QTY
	Stealth Acoustics Invisible full-range dual 8", 3-way speaker w/ built-in backbox, 20 year warranty (ea)	2
	Sellhorst Hook up and test speakers	2
	Stealth Acoustics Pre-installation bracket for LRAD116 invisible speaker (ea)	2

\$2,748.04

Great Room

Hang TV on 4D flush mount

Handheld universal remote control and Savant app

Two invisible speakers

See alternates for level options

ITEM		QTY
	Sellhorst Installation of TV w/ mount and necessary parts	1
	Sellhorst Network & internet devices connected to hardwired & WiFi network	1
	Sanus Advanced tilt 4D TV wall mount for 42" 90" TVs	1
	Sellhorst Installation materials - RJ45 connectors, boxes, rings, fasteners.....	2
	Savant Touchscreen remote w/ hard buttons (space gray)	1
	Stealth Acoustics Invisible full-range dual 8", 3-way speaker w/ built-in backbox, 20 year warranty (ea)	2
	Sellhorst Hook up and test speakers	2
	Stealth Acoustics Pre-installation bracket for LRAD116 invisible speaker (ea)	2

\$4,103.45

Master Bed

Hang TV on 4D flush mount

ITEM		QTY
	Sellhorst Installation of TV w/ mount and necessary parts	1
	Sanus Advanced tilt 4D TV wall mount for 42" 90" TVs	1
	Sellhorst Network & internet devices connected to hardwired & WiFi network	1
	Sellhorst Installation materials - RJ45 connectors, boxes, rings, fasteners.....	2

\$422.08

Equipment Rack, Power & Surge Protection

Equipment rack with glass door
Smart surge protection w/ replaceable MLVs

ITEM		QTY
	Equipment Rack / Power	1
	Sanus 27U Equipment rack w/ shelves and door	1
	Ethereal 13 Outlet Big Dog smart power surge protection & distribution, replaceable MLVs	1
	Ethereal Cat6 UTP snagless ethernet patch cable	1
	Ethereal Replacement module for Big Dog power (3060)	1
	Ethereal Replacement module for Big Dog power (2040)	1
	Middle Atlantic Gooseneck LED Light	1
	Sellhorst Test and inspect installation and programming	1

Control & Amplification

Amplification for speakers throughout the home
Savant home operating system processor w/ 1 year of Savant Essentials

ITEM		QTY
	Savant Savant Systems is a state-of-the-art operating system for your home, providing seamless control of lighting, entertainment, power and more through a single, user friendly interface. Known for luxury, reliability, quality and tailored customization, Savant enhances everyday living.	1
	Savant Smart Host With Runtime + Support For 3rd Party Music And Lighting	1
	Savant Essentials 1 year subscription (Smart)	1
	Savant 4 Zone, 125W w/ Savant music server	1
	Savant IP Audio 1 w/ integrated processor (host) & Music 2.0	1
	Ethereal Digital optical toslink cable - 2 meter	1
	MOTU 5 Port audio video bridging ethernet switch	1
	Ethereal Cat6 UTP snagless ethernet patch cable	3

\$9,684.86

Control & Amplification > Video Distribution

Distribute audio/video from 4 Apple TVs in equipment rack to 6 TVs and audio to all house speakers
 Family Room, Bar, Covered Patio, Great Room, Master Bedroom & Loft
 Add or subtract \$1,617 for each Apple TV added or removed from system.
 Tiling option available with further discussion on scale

ITEM		QTY
	Savant IP Video single source input transmitter, 4K UHD w/ control	4
	Ethereal HDMI cable, 48Gbps - 2 meters	4
	Apple 4K Apple TV ethernet - 128GB	4
	Ethereal Cat6 UTP snagless ethernet patch cable	4
	Savant IP Video single output receiver (at TV) 4K UHD w/ control	6
	Ethereal HDMI cable, 48Gbps - 1 meter	6
	NETGEAR M4350-24F4V 24xSFP+ and 4xSFP28 25G Fully Managed Switch	1

\$16,398.83

Summary

Product + Labor	\$74,752.21
Misc Taxes & Fees	\$6,273.90
Subtotal	\$81,026.11
Total Price	\$81,026.11

Signature

Signature

Date